#### E-Commerce Redefined: Sales Agent Portal – CANTEX, Inc. Case Study

Toney Fidler & Bruce Thompson, CANTEX, Inc. August 21<sup>st</sup>, 2018



#JDEINFOCUS

# Place Order > Agent Order Entry

Order Info - CANTE	EX Portal					×
Ship To #: PO Number: Shipping Method:	726911 CW Freight Prepaid	*	Job Site: Requested Date:	105	*	
			Next			

# Agent Order Entry

#### + 5 Rows+ 10 Rows+ 20 RowsTotal 2 line(s) and total quantity of 2

2 line items updated.

	Job Site	Branch Plant	ltem #		Qty	Description	Sub Class	Price Override	Unit Price	Ext. Price	Requested Date	Remove
~	Yes 🔻	100	5133101	*	1	1/2 UL ACCESS FTG C 1 PL = 120 CA / 1 CA = 25 EA	MTS	0	\$)	\$1.26	7/9/2018	
~	Yes •	100	5133102	*	1	3/4 UL ACCESS FTG C 1 PL = 120 CA / 1 CA = 15 EA	MTS	0	\$)	\$1.84	7/9/2018	
-	Yes •			×				0	)	\$0.00	7/9/2018	
-	Yes •			**				0	)	\$0.00	7/9/2018	
	Yes •			*				0	)	\$0.00	7/9/2018	
	Yes •			*				0	)	\$0.00	7/9/2018	
	Yes •			**				0	)	\$0.00	7/9/2018	
	Yes 🔻			*•				0	)	\$0.00	7/9/2018	
	Yes •			**				0	)	\$0.00	7/9/2018	
	Yes •			×.				0	)	\$0.00	7/9/2018	
										Order/li	nvoice Total:	\$3
Clea	ar Order					Submit Or	der					Update Al
Ord	er Info					Shipping Ad	ddress	Override Add	ress			
Req	uested	Date:				DAKOTA 9	UPPLY GROU	JP-IMARK				
7/9	9/2018							T,701-483-6525				
Edit	t Order I	Vote				DICKINSC	N ND 58601					

## Agent Order Entry

		C.	AGENT SEARCH	PRODUCT SEARCH	
CANTEX	INQUIRY	PLACE ORDER P	PRODUCTS HELP		
Sele	ected Customer: DAKOTA SUPPLY GROUI	P-IMARK [726911]	Deselect	Customer	
Agent Order 26	07148 created successfully. You will soon	receive a confirmatio	on email		
Agent Order Entry	Agent Shipping Orders Find and Tr	rack Orders View	w Order Details		

## Order Confirmation Email

Order 2607151 Confirmation Inbox x	ē D
Joseph Gregoria to me  ▼	C 10:54 AM (0 minutes ago)
Forwarded message From: < <u>info@cantexinc.com</u> > Date: Mon, Jul 9, 2018 at 10:53 AM Subject: Order 2607151 Confirmation To: < <u>joseph.gregoria@krisesystems.com</u> >	
EARLEX	Order Confirmation
Order # 2607151 has been received and is attached.	
10 set in fact       10 set in fact         10 set in       10 set in fact         10 set in <td></td>	

**#JDEINFOCUS** 

## Order Confirmation Attachment

					STD.	Agent Order Ro	eport					
Order # 2607151		Order Da 7/9/2018	ite		Freight Han PP	. Code			Customer Or CW	der #		
Sold To	Customer					Ship To	Customer					
629950						726911						
DAKOT	A SUPPLY GROUP-IMAR	K				DAKOT	A SUPPLY GR	OUP-IMARK				
2601 TH	IRD AVE NORTH					380 291	H STREET EA	ST				
FARGO	ND 58102					DICKIN	ISON ND 5860	I				
LINE	DESCRIPTION / ITEM #	BRANCH	QTY ORD	QTY BACK	UM/PR UM	CANTEX PRICE	EXTENDED PRICE	PRICE OVERRIDE	SCHD PICK	REQUEST	SHIP #	JOB SITE FLAG
1.000	5133101 1/2 UL ACCESS FTG C	100	1	0	EA / C			\$0.00	7/9/2018	7/9/2018	2808116	Y
2.000	<b>5133102</b> 3/4 UL ACCESS FTG C	100	5	0	EA / C			\$0.00	7/9/2018	7/9/2018	2808116	Y
3.000	<b>5133103</b> 1 UL ACCESS FTG C	100	10	0	EA / C			\$0.00	7/9/2018	7/9/2018	2808116	Y
											Total We	eight: 5.15 L
											Order To	otal: \$30.42

# Place Order > Agent Shipping Order

	Job Site	Branch Plant	ltem #		Qty	Description	Sub Class	Price Override	Unit Price	Ext. Price	Requested Date	Remov
	No 🔻	101	5133101	*	1	1/2 UL ACCESS FTG C 1 PL = 120 CA / 1 CA = 25 EA	MTS	0	\$	OC	7/9/2018	
	No 🔻	101	5133102	*	5	3/4 UL ACCESS FTG C 1 PL = 120 CA / 1 CA = 15 EA	MTS	0	\$	19	7/9/2018	
	No 🔻	101	5133103	*	10	1 UL ACCESS FTG C 1 PL = 120 CA / 1 CA = 10 EA	MTS	0	\$		7/9/2018	
	No 🔻			**				0	\$0.0000	\$0.00	7/9/2018	
	No 🔻			**				Ο	\$0.0000	\$0.00	7/9/2018	
	No 🔻			**				Ο	\$0.0000	\$0.00	7/9/2018	
	No 🔻			*				Ο	\$0.0000	\$0.00	7/9/2018	
	No 🔻			**				0	\$0.0000	\$0.00	7/9/2018	
	No 🔻			**				0	\$0.0000	\$0.00	7/9/2018	
	No 🔻			**				0	\$0.0000	\$0.00	7/9/2018	
										Order/I	nvoice Total:	\$2
Cle	ar Order					Submit Or	der				I	Update A
	r Info						verride Address					opuller

## Confirmation Email Attachment 1

					Agent	Shipping Order	Report					
Order # 2607152		Order D 7/9/2018			Freight Ha PP	n. Code			Customer Or CW	der #		
Sold To	Customer					Ship To	Customer					
629950						726911						
DAKOT	A SUPPLY GROUP-IMAR	K.				DAKO	TA SUPPLY GR	OUP-IMARK				
2601 TH	IRD AVE NORTH					380 297	TH STREET EA	ST				
FARGO	ND 58102					DICKI	NSON ND 5860	1				
LINE	DESCRIPTION / ITEM #	BRANCH	QTY ORD	QTY BACK	UM / PR UM	CANTEX PRICE	EXTENDED	PRICE	SCHD PICK	REQUEST	SHIP #	JOB SITE FLAG
1.000	5133101 1/2 UL ACCESS FTG C	101	1	1	EA / C	a.	00	\$0.00		7/9/2018	0	Ν
2.000	<b>5133102</b> 3/4 UL ACCESS FTG C	101	5	0	EA / C	4	19	\$0.00	7/9/2018	7/9/2018	2808120	Ν
3.000	<b>5133103</b> 1 UL ACCESS FTG C	101	10	0	EA / C	ą	97	\$0.00	7/9/2018	7/9/2018	2808120	Ν
											Total We	eight: 7.85 Lbs
											Order To	otal: \$30.42

#### Confirmation Email Attachment 2

			PICKSLI	Р				
rder # 607152 SG	Branch/Plant 100	Order Date 7/9/2018	Promised 7/9/2018	Freight Han. PP	Code	Cust CW	tomer Order #	
old To Custome	ar an		Ship 7	To Customer				
29950			72691	11				
AKOTA SUPPL	Y GROUP-IMARK		DAK	OTA SUPPLY GRO	OUP-IMARK			
601 THIRD AVE	E NORTH		380 2	9TH STREET EAS	ST			
ARGO ND 5810	)2		DICK	UNSON ND 58601	l			
LINE	DESCRIPTIO	N / ITEM NUMBER	S	hipped	Backordered		UOM	Location
1.000	5133101 1/2 UL ACCESS FTG C			0		1	EA	
2.000	5133102 3/4 UL ACCESS FTG C			5		0	EA	
3.000	5133103 1 UL ACCESS FTG C			10		0	EA	
							Tot	tal Weight: 7.85 I

# Place Order > Agent Transfer Order

Agent Transfer Ord	er - CANTEX Port	al		×
From Branch: To Branch: Shipping Method:	103 106 Freight Prepaid	* *	Customer PO Requested Date:	
			Next	

## Agent Transfer Order

	Job Site	Branch Plant	ltem #		Qty	Description	Sub Class	Requested Date	Remove
٢	No 🔻	103	A52AE12	×.	1	1/2 PVC TC-40 10'BE 1 BN = 10 EA / 1 EA = 10 FT	MTS	7/9/2018	
~	No 🔻		· · · · · · · · · · · · · · · · · · ·	×.				7/9/2018	
1	No 🔻		3	×.				7/9/2018	
~	No 🔻		· · · · · · · · · · · · · · · · · · ·	۹.				7/9/2018	
~	No 🔻		3	×.				7/9/2018	
~	No 🔻		· · · · · · · · · · · · · · · · · · ·	۹.				7/9/2018	
1	No 🔻		3	*				7/9/2018	
-	No 🔻		· · · · · · · · · · · · · · · · · · ·	۹.				7/9/2018	
~	No 🔻		3	*				7/9/2018	
7	No 🔻		· · · · · · · · · · · · · · · · · · ·	≪.				7/9/2018	
	ar Order er Info					Submit Order			Update A
	uested Date:								
7/9	/2018								

## Agent Transfer Order

			🚯 AGENT SEA	RCH <b>Q</b> PRODUCT SEARCH	
CANTEX	INQUIRY	PLACE ORDER	PRODUCTS	HELP	
Transfer Order 2607150 (OT #: 00266569) created s	uccessfully. Yo	u will soon receive	a confirmation	email	
Agent Order Entry Agent Shipping Orders	Find and T	rack Orders	View Order Deta	ils	

## Order Details – No Price, OT Number

rder Header				1	Billing Add	ress				Shipping Addre	SS	
Order #:	2607150 Ord	er Type:	ST		106					106		
Order Date:			Joe.Gregor		CANTEX IN					CANTEX INC (A		
PO Reference:		-	Joe.Gregor		4045 BON	IANZA DI	RIVE			4045 BONANZ	A DRIVE	
PO Reference: Related Order	Hoi	d Code:			KINGMAN	I AZ 8640	)1			KINGMAN AZ 8	36401	
der Details												
	tem Description	Requested Date	Shipment #	Freight Handlii	ing Code	Status	UOM	Qty. Ord.	Qty. Shippable	Qty. Cancelled	Weight	
ne # Item # I	tem Description 1/2 PVC TC-40 10'BE	Requested Date 7/9/2018	Shipment # 2808114	Freight Handlin PP	ing Code	Status Open		Qty. Ord.	Qty. Shippable	Qty. Cancelled	Weight 0.17 Lbs	Shipment Information
ne # Item # I 000 A52AE12	•	7/9/2018	2808114		ing Code			-				Shipment Information

#### Agent Inquire / Receive Transfer Orders – Lines not Headers

							🚱 AGENT S	EARCH <b>Q</b> PROI	DUCT SEARCH 🐣 LOGO	TUT
-		NTE	Ж		INQUIRY PLA	CE ORDER	PRODUCTS	HELP	_	
Open Transfer	Orders									
OT Order #: ST Order #: ltem #:	Fir	nd	<b>~</b>							
OT Order #	Line #	ST Order #	Item #	Description	Quantity Open	Supplier	Ship To	Order Date	Requested Date	
266569	1.000	02607150	A52AE12	1/2 PVC TC-40 10'BE	1	103	106	7/9/2018	7/9/2018	Receive
266559	1.000	02607135	A52BA12H	1 PVC TC-40 U-HP 10'BE	18000	101	169	6/6/2018	6/6/2018	Receive
266559	2.000	02607135	A52AE12H	1/2 PVC TC-40 U-HP 10'BE	24000	101	169	6/6/2018	6/6/2018	Receive
	2.000 3.000	02607135 02607135	A52AE12H A52AG12H	1/2 PVC TC-40 U-HP 10'BE 3/4 PVC TC-40 U-HP 10'BE	24000 39600	101 101	169 169	6/6/2018 6/6/2018	6/6/2018 6/6/2018	Receive Receive
266559 266559 266559										
266559 266559	3.000	02607135	A52AG12H	3/4 PVC TC-40 U-HP 10'BE	39600	101	169	6/6/2018	6/6/2018	Receive
266559 266559 266559	3.000 4.000	02607135 02607135	A52AG12H A52BE12H	3/4 PVC TC-40 U-HP 10'BE 1 1/2 PVC TC-40 U-HP 10'BE	39600 5400	101 101	169 169	6/6/2018 6/6/2018	6/6/2018 6/6/2018	Receive Receive
266559 266559 266559 266559	3.000 4.000 5.000	02607135 02607135 02607135	A52AG12H A52BE12H A52CA12H	3/4 PVC TC-40 U-HP 10'BE 1 1/2 PVC TC-40 U-HP 10'BE 2 PVC TC-40 U-HP 10'BE	39600 5400 8400	101 101 101	169 169 169	6/6/2018 6/6/2018 6/6/2018	6/6/2018 6/6/2018 6/6/2018	Receive Receive Receive
266559	3.000 4.000 5.000 6.000	02607135 02607135 02607135 02607135	A52AG12H A52BE12H A52CA12H A53CA12H	3/4 PVC TC-40 U-HP 10'BE         1 1/2 PVC TC-40 U-HP 10'BE         2 PVC TC-40 U-HP 10'BE         2 UL SCH-80 U-HP 10'BE	39600 5400 8400 700	101 101 101 101 101	169 169 169 169	6/6/2018 6/6/2018 6/6/2018 6/6/2018	6/6/2018         6/6/2018         6/6/2018         6/6/2018         6/6/2018	Receive Receive Receive Receive

## Receive Line

						G AGENT SEA		DDUCT SEARCH		
	CANT	EX		INQUIRY	PLACE ORDER	PRODUCTS	HELP			
Back to Oper Receive OT	n Transfer Orders									
OT Order #: Supplier: Ship To:	266569 103 106									
■Select All ■1.000	Quantity Open: Quantity to Receive: Location:	1 1	ltem #: Description 1: Description 2: UOM:	1/2	4E12 PVC TC-40 10'BE I = 10 EA / 1 EA = 10	) FT		uested Date: nised Date:	7/9/2018 7/9/2018	
									Receive	Lines

#### No Longer In List

							😚 AGENT SI	EARCH Q PROL	DUCT SEARCH 🕹 LOGO	UT
		NTE	<b>X</b>		INQUIRY PLA	CE ORDER	PRODUCTS	HELP		
)pen Transfer	Orders									
DT Order #: 5T Order #: tem #:	Fit	nd								
OT Order #	Line #	ST Order #	ltem #	Description	Quantity Open	Supplier	Ship To	Order Date	Requested Date	
266559	1.000	02607135	A52BA12H	1 PVC TC-40 U-HP 10'BE	18000	101	169	6/6/2018	6/6/2018	Receive
266559	2.000	02607135	A52AE12H	1/2 PVC TC-40 U-HP 10'BE	24000	101	169	6/6/2018	6/6/2018	Receive
266559	3.000	02607135	A52AG12H	3/4 PVC TC-40 U-HP 10'BE	39600	101	169	6/6/2018	6/6/2018	Receive
266559	4.000	02607135	A52BE12H	1 1/2 PVC TC-40 U-HP 10'BE	5400	101	169	6/6/2018	6/6/2018	Receive
	5.000	02607135	A52CA12H	2 PVC TC-40 U-HP 10'BE	8400	101	169	6/6/2018	6/6/2018	Receive
266559				2 UL SCH-80 U-HP 10'BE	700	101	169	6/6/2018	6/6/2018	Receive
	6.000	02607135	A53CA12H	2 UL 3CH-60 U-HP TU BE	700	101	105	0/0/2010	0/0/2010	Receive
266559	6.000 7.000	02607135 02607135	A53CA12H A52BC12H	1 1/4 PVC TC-40 U-HP 10'BE	600	101	169	6/6/2018	6/6/2018	Receive
266559 266559										
266559 266559 266559 266554 266554	7.000	02607135	A52BC12H	1 1/4 PVC TC-40 U-HP 10'BE	600	101	169	6/6/2018	6/6/2018	Receive

#### **Email Confirmation Attachment**

				Transfer Order	Report				
order # 507150 S		Order Date /9/2018	Freight Han. Code PP		OT O 002665		Customer Or	der #	
old To Cu	stomer			Ship	To Customer				
6				106					
ANTEX II	NC (AZ)			CAL	NTEX INC (AZ)				
45 BONA	NZA DRIVE			404	5 BONANZA DRI	VE			
INGMAN	AZ 86401			KIN	GMAN AZ 86401				
LINE	DESCRIPTION	N / ITEM #	CUSTOMER XREF #	BRANCH	QTY ORD	UM / PR UM	SCHD PICK	REQUEST	SHIP #
1.000	A52AE12 1/2 PVC TC-40 10	)'BE		103	1	FT / CF	7/9/2018	7/9/2018	280811
1.000	<b>A52AE12</b> 1/2 PVC TC-40 10	)'BE		103	1	FT / CF			
1.000	<b>A52AE12</b> 1/2 PVC TC-40 10	)'BE		103	1	FT / CF			
1.000	<b>A52AE12</b> 1/2 PVC TC-40 10	)'BE		103	1	FT / CF			
1.000	A52AE12 1/2 PVC TC-40 10	'BE		103	1	FT / CF			
1.000	A52AE12 1/2 PVC TC-40 10	yBE		103	1	FT / CF			
1.000	A52AE12 1/2 PVC TC-40 10	Ϋ́BE		103	1	FT / CF			
1.000	<b>A52AE12</b> 1/2 PVC TC-40 10	увЕ		103	1	FT / CF			
1.000	<b>A52AE12</b> 1/2 PVC TC-40 10	γBE		103	1	FT / CF			
1.000	A52AE12 1/2 PVC TC-40 10	γBE		103	1	FT / CF			
1.000	<b>A52AE12</b> 1/2 PVC TC-40 10	γBE		103	1	FT / CF			280811
1.000	<b>A52AE12</b> 1/2 PVC TC-40 10	Ϋ́BE		103	1	FT / CF			

## **ROI & Benefits**

- License Cost
- Less management of user ID's and passwords
- Self service password reset
- Short learning curve similar to other manufactures
- Fast response
- Quick response to issue resolution